SALARCING

# **Monthly e-Newsletter**

#### May 2020, Issue 61



## SafeSourcing e-Newsletter

Have comments, questions, or suggestions about the SafeSourcing e-Newsletter? Let us know what you think by emailing us at the following address. We look forward to hearing from you! events@safesourcing.com

## Trivia!

What is a non-quote? www.safesourcing.com

Answer to our Trivia!

## Industry News

The Impact of the COVID-19 on the U.S. Food Industry

### Smithfield Plant Closes After Coronavirus Outbreak

The CDC (Center for Disease Control and Prevention) outlined more than 100 recommendations to the Smithfield Foods pork-processing plant on 4/23/2020 as the facility works to reopen following a Coronavirus outbreak. With more than 783 employees, 206 cases stemming from the virus forced the Sioux Falls, South Dakota facility closed earlier this month. Smithfield told the CDC they planned to issue face masks for employees, provide hand sanitizer, and add plexiglass barriers where workers can be separated from one another. The CDC recommended staggering shifts, more flexibility in break times, and physical spacing. The CDC reported that "recommendations are discretionary and are not required".

A portion of the report focused on poor communication between management and employees. There are approximately 40 different languages spoken according to Smithfield management. The languages spoken by employees include English, Spanish, Kunama, Swahili, and Nepali, to name a few. If an employee was found to have a fever, they were given a pamphlet written in English and instructed to go home. The first COVID case was reported on March 24 and the plant closed on April 12. Smithfield is owned by WH Group of China. Konstantin Toropin and Theresa Waldron, CNN, 4/23/2020

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#### **Recent Savings**

Pudding

Savings were over 15% of total spend.

**Straws and Stir Sticks** Savings were over 25% of total spend .

\*Please contact SafeSourcing to schedule your RISK FREE event today.

### Garlic Shipments from China Affected by Coronavirus

The outbreak of coronavirus in China may affect garlic shipments into the U.S. and result in a shortage. China represents the largest supplier of garlic - globally importing roughly 63%. The question is who will supply the U.S. and how much will the price rise? Chinese garlic represents 28% in the U.S. market. "According to the report 'U.S. - Garlic - Market Analysis, Forecast, Size, Trends and Insights' by IndexBox, the revenue of the U.S. garlic market rose 6% in 2018 to \$1.1B. This figure reflects the total revenues of producers and importers (excluding logistics costs, retail marketing costs, and retailers' margins, which are to be included in the final consumer price). Driven by increasing demand for garlic in the U.S., the market is expected to continue an upward consumption trend over the next decade." Global Trade, IndexBox, 2/9/2020

#### What's Being Dumped?

The coronavirus pandemic has disrupted supply chains for many consumer goods.

This has meant that farmers and other producers of consumable items have had to ditch excess inventory. Among these consumable goods are milk, eggs, vegetables, and beer.

As major grocery chains struggle to keep staples in stock, supply-chain issues mean that farmers

#### **QUESTIONS AND ANSWERS**

Q: How can I subscribe or unsubscribe to these newsletters?

A: You can subscribe or unsubscribe to these free newsletters by simply going to our <u>website</u>, and clicking the option "e-Newsletter" or by contacting us directly at <u>events@safesourcing.com</u>.

Q: I have run events in the past, is there any chance I could be saving more?

A: Yes. No matter when your past event ran, the team at SafeSourcing can find ways for your company to save.

Q: I want to know more about what SafeSourcing does. Who can I talk to about this?

A: You can contact a customer services representative by calling us at 1-888-261-9070 or by going to our web-

across the country have been forced to destroy excess stock that would usually go to restaurants, hotels, schools, and theme parks. Many farmers said they are planning to donate inventory to food banks. Southeastern grocer Publix announced this week it would buy milk and produce from farmers and donate it to Feeding America food banks. "Mass closures of restaurants and schools have forced a sudden shift from those wholesale food-service markets to retail grocery stores, creating logistical and packaging nightmares for plants processing milk, butter and cheese," Reuters' P.J. Huffstutter reported. Berries: Driscoll's president Soren Bjorn told Business Insider's Irene Jiang earlier this month that the company would have to let 10-15% of its berry crop "end up in the ditch" if it could not get government funding to donate it to food banks. Berries typically hit peak production in May. Eggs: Sanderson Farms has had to destroy 750,000 unhatched eggs weekly as its usual restaurant supply chain has been disrupted. Those destroyed eggs get sent to a plant where they are turned into pet food. **Onions:** The New York Times reported that an onion farmer in Idaho has had to bury one million pounds of onions in a large ditch. Their largest customer is the restaurant business. Beer: Many taprooms and breweries may have to dump unconsumed beer that has gotten past its best-buy date as on-site visits have been prohibited. Some breweries are being encouraged to repurpose unsold beer into hand sanitizer production if feasible, according to the Brewers Association.

Madeline Stone, Business Insider, 4/24/2020

### Trivia: From April 2020 Issue

What does Loose Loaded mean?

Loose loaded is a shipping practice of loading and unloading products by hand on a trailer and is also known as a dead-pile loaded, floor-loaded, and loose-case-

loaded. events@safesourcing.com

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